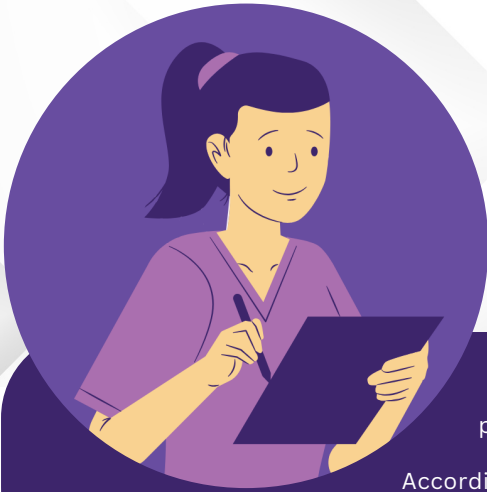


How Interim Healthcare of the Northeast Slashed Coding Costs by 74%

while decreasing turnaround time and improving CMI with AI-enabled coding



Seeing continuous reimbursement cuts and rising labor costs, **Interim Healthcare of the Northeast** was looking for a solution that would leverage technology to reduce pressure on margins, speed up coding turnaround times, and potentially improve their CMI.

According to Interim's president, Mark Petersen, "We knew where we were, and we knew it was not sustainable." Then a member of Interim's clinician support staff introduced them to Olli Health. Impressed by Olli's willingness to listen to and work with them, they realized AI-enabled coding might be just what they were missing.

AT A GLANCE

Challenges

- Margin pressure limited growth
- Longer turnaround times stalled reimbursement
- Frustrating software caused staff dissatisfaction and turnover

Solutions

- Cut coding costs while improving CMI
- Speed turnaround with AI-assisted coding
- Onboard seamlessly

By the Numbers

74%

decrease in
coding cost

50%

decrease in
turnaround

Don't hesitate, don't wait, just jump in and do it. The results will speak for themselves.

Mark Petersen, President, Interim Healthcare of the Northeast

THE PROBLEM

Between **rising labor costs and shrinking reimbursement rates**, Interim needed to alleviate pressure on their margins.

Longer turnaround times from a traditional coding vendor slowed reimbursement.

Past solutions that looked good in a demo fell apart during onboarding. Any cost savings they offered was quickly wiped out when **inefficient processes caused clinician turnover**.

THE SOLUTION

Olli Health costs less than half of most traditional coding vendors, helping Interim create much-needed breathing room in the budget.

Olli's **AI-enabled managed service** takes half the time or less to turn around as a traditional coding vendor.

Interim's onboarding was seamless. Their team shared, "**It just works.**" Even better, Olli has enhanced Interim's relationship with their clinicians by making them easier to work with.

"OLLI HAS DONE WHAT THEY SAID THEY WERE GOING TO DO IN THE WAY THEY SAID THEY WERE GOING TO DO IT."

THE RESULTS

Onboarding was simple and intuitive, team training was easy, and when asking his team about the switch, **Mark says he got a shoulder shrug**, which is "just what you're looking for." Everything is working so well, his staff rarely thinks about it.

Interim has **cut coding costs by \$150,000 per year, a 74% cost savings**. They've also **cut turnaround time from 48+ hours to under 24 hours** while improving CMI.

Moreover, their success with Olli Health has reinvigorated Mark's team, who have long been early adopters of new technology. "Olli has been the first solution that has popped the top off of how powerful some of these technologies can be. Now **our team is looking for ways we can apply what Olli does on this side of the business to other areas**. The periscope has gone up on what else is out there."

More Accurate. Faster Turnaround. Half the Cost.

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